

Achieving fast, innovative and cost-effective dispute resolution for businesses

Joe Tirado – Mediator

“ Joe did an excellent job. He was professional, enthusiastic and detail-oriented throughout the process. My client had never mediated before in any venue, and was impressed with Joe’s management of the proceeding, including the pre-mediation communications and the mediation itself. I would certainly recommend Joe to other litigants, and would use him again myself. ”

Mediation Feedback

OVERVIEW

Joe Tirado has close to 30 years of dispute resolution experience. He has handled hundreds of cases on behalf of sovereign governments, multi-national corporations and high net worth individuals across a broad range of industry sectors as counsel, arbitrator, mediator and expert determiner in over 60 jurisdictions.

He is a solicitor-advocate with full rights of audience before all civil courts, an accredited mediator, an ICSID conciliator and a panel member of a number of leading mediation panels.

Joe writes extensively and presents regularly on ADR at major international conferences, symposia and seminars and prominent universities around the world.

He is also actively involved in mediation institutions and prestigious ADR committees.

Joe is fluent in Spanish.

STYLE AND APPROACH

Diligent, commercial, pragmatic, approachable, responsive and determined. Prepared to adapt approach as required by the sensitivities of each matter to ensure a more efficient and cost effective mediation.

EXPERTISE

- Energy (oil & gas, renewable and power generation)
- Financial services
- Public international law expertise.
- Construction and engineering;
- Transport (automobile, aviation and shipping)
- Travel.

EXPERIENCE

Banking and Finance

- Co-mediator in dispute concerning charges in excess of US\$1 million for the supply of water pursuant to a financial model and the proposed revisions to the financial model. Settled.
- Co-mediator in complicated breach of confidence dispute between credit reference agencies and a not-for-profit membership association regarding on-going co-operation. Settled.
- Mediator: Contentious family loan dispute amounting to approximately US\$75,000. Settled in one day.

Commodities

- Mediator in a dispute between UK and Middle-Eastern entities relating to the supply of steel.

Construction and Engineering

- Mediator in a dispute between a local government transport body and a utility company regarding the damage caused to a sewer during tunnel construction of a light rail/tram system. Settled.
- Mediator in a dispute between a contractor and employer regarding the partial completion of engineering services in relation to the design and construction of a unique high-quality residential dwelling. Settled.
- Mediator in a claim for unpaid invoices relating to disputed construction works. Settled.
- Mediator in a US\$27 million dispute between Latin American parties relating to the construction of a ethanol plant in South America. Partly conducted in Spanish. Settled.

Energy: Oil & Gas

- Mediator in a JV dispute concerning the provision of equipment and services in relation to the revamping and expansion of an electro-chlorination system in the Middle East. Settled.
- Mediator in a US\$10 million dispute relating to the sale of goods and unpaid invoices in the oil exploration sector in Central Asia.

Energy: Renewables

- Mediator in a dispute between European parties regarding the sale of up to 50 wind turbines. Settled.

Information, Communication and Technology (ICT)

- Mediator/Arbitrator in a dispute between UK and North American parties regarding unpaid fees for services rendered in connection with the development of video games.
- Mediator in a MPLS wires-only network service contract dispute.
- Mediator in a Content Management System on Word Press ('CMS') contract dispute. Settled.
- Mediator in an asset price dispute relating to the sale of a technology company. Settled.
- Mediator in a multi-party dispute in excess of US\$250 million involving an African State party relating to the setting up of a national telecommunications operator.

Professional Services

- Co-mediator in a Court annexed dispute concerning unpaid invoices for legal services rendered to a property company. Settled.
- Co-mediator in a contractual dispute involving foreign parties regarding the provision of interior design services. Settled.

Travel/Transport

- Mediator in a contractual dispute in excess of US\$7 million in relation to the provision of in-flight entertainment services for an Asian national airline carrier. Settled.
- Mediator in an over US\$35 million multi-claimant (almost 500) and over 12,000 potential claimants test case mediation relating to a breach of contract/breach of trust matter concerning an international time share exchange scheme.
- Mediator in an indemnity claim for monies paid out to holidaymakers in respect of a mass claim for compensation following an alleged food poisoning incident at a hotel in Spain. Settled.

General Commercial

- Mediator in a contractual dispute regarding the purchase of a show horse.
- Mediator in a contractual dispute relating to the provision and invoicing of dry-cleaning services.
- Mediator in a dispute between European parties concerning the alleged breach of a distribution agreement relating to the supply of lighting products in Europe. Arbitration in London for the contractual claims. Parallel proceedings commenced in local European court alleging collusion in the breach of a former director's restrictive covenants, including use of confidential information. Amount in dispute approximately US\$5 million.
- Mediator in a contractual dispute between a purchaser and supplier regarding an US\$750,000 order of castors and wheels for use on hospital trolleys and carts. Settled.
- Mediator in a landlord and tenant dispute in relation to a substantial residential property with development potential in excess of US\$10 million. Settled.
- Co-mediator in a Court annexed family dispute between former co-habitees concerning the division of shared property. Settled.
- Mediator in a dispute relating to the provision of industrial cleaning services. Settled.
- Mediator in a shareholders' dispute relating alleged abuse of director's position and duties.
- Mediator in a dispute regarding the provision of water services.

PROFESSIONAL QUALIFICATIONS

- Solicitor, England & Wales, 1994
- Qualified Solicitor-Advocate (Higher Courts Civil Proceedings), 2004

CAREER HISTORY

- April 2016 - present, Garrigues UK LLP, London: Partner, Co-Chair of International Arbitration and ADR.
- October 2012 - January 2016, Winston & Strawn LLP, London: Partner, Global Co-Chair of International Arbitration.
- April 2007 - October 2012, Norton Rose LLP (now NortonRose Fulbright LLP), London: Partner, Head and Co-Head of International Arbitration and ADR.
- October 2000 - April 2007 Baker Botts LLP, London: Partner, Trial (January 2004 to April 2007) and Senior Associate, Trial (October 2000 to December 2003).
- January 1997 - September 2000, Lovells (now HoganLovells LLP), London: Associate, Commercial Litigation.
- July 1994 - December 1996, DLA (now DLA Piper LLP), Manchester: Associate, Commercial Litigation.
- September 1992 - June 1994, Boodle Hatfield, London: Trainee Solicitor.

ACCREDITATION

- Centre for Effective Dispute Resolution (CEDR) Accredited Mediator, 2004
- CEDR Accredited Investor-State Mediator, 2017

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